



Case Study

Procurement Systems Evaluation: Maximizing Impact of Health Funding

BUSINESS CHALLENGE

An international donor is preparing to launch a new strategy to combat malaria. Recognizing that procurement practices can either ease or complicate the delivery of needed supplies, DFI is hired to review past procurements of malaria commodities and make recommendations for more efficient, transparent, and client-responsive procurement practices and tools.

APPROACH

DFI works with the client to establish assessment criteria including: adherence to own-procurement rules; timeliness of purchases; degree of competition among bidders; and quality of purchases.

Documents – relating to bids, contracts, and communications between the donor, the recipient countries and prospective bidders – are gathered from headquarters and from the seven countries where procurements occurred.

The documents are assessed and supplemented by interviews with key agency staff, to fill in gaps in information.

Through DFIntegrity™ the findings are reconciled. Common problems in the procurement processes are explained and commodity specific analysis presented to highlight the unique challenges of procuring certain commodities.

Drawing from years of experience, DFI puts forth recommendations to address key deficiencies and bottlenecks in the process.

DFI TOOLS UTILIZED

DFIntegrity™

DFI EXPERTISE INVOLVED

- Intimate knowledge of international development bank procurement rules and best practices;
- Demonstrated health sector experience;
- Strong research and analytical skills;
- Strengths in consultation
- Information management

PARTNERS

- International donor agencies
- Local development offices

RESULTS

- **Acceptance of five out of seven recommendations into new malaria strategy**